



## Bill of Materials

**Account Name:**  
Panola County (TX)

**Quote Name:**  
I - MAR 2026 - Audio Installation - County Court at Law- Courthouse - Panola County (TX)

**Quote Number:** Q-8031089      **Quote Amount:** \$16,872.98      **Date:** 3/31/26      **Quote Expiration Date:** 9/26/26

**Account Rep:** Doug Hayes      **Account Rep Email:** doug.hayes@bisdigital.com      **Account Rep Phone:** (800) 834-7674 x4030

Item	Product Code	Qty	List Price	TIPS Price	Total Price
DANTE Virtual Sound Card (up to 64ch)	BIS-DANTE-V64	1.00	149.00	\$134.10	\$134.10
26-port Network Switch   26x 1GB   24x PoE+ (300w)	BIS-NS-M4250-GSM4230P	1.00	1970.00	\$1,773.00	\$1,773.00
1600W 8Ch Rackmount Amplifier   1U	BIS-QSC-MP-A80V	1.00	3690.00	\$3,321.00	\$3,321.00
Commercial Grade DSP   24F   24 Flex Analog I/O with AEC   USB/POTS/VoIP - Includes: 32x32 Dante   Teams   Scripting Engine   UCI Deployment	BIS-QSC-24F-V2-DAN-32IO-T-SE-UCI	1.00	6385.00	\$5,746.50	\$5,746.50
USB Gigabit NIC (10/100/1000)	BIS-NIC-GB	1.00	63.00	\$56.70	\$56.70
CAT6A Patch Cable   Shielded (3ft)	BIS-CAT6A-STP-03-BLK1	2.00	16.00	\$14.40	\$28.80
Installation Supplies	BIS-INST-SUP	1.00	181.16	\$163.04	\$163.04
On-site Setup Installation and Training (per system)	SIT	1.00	2970.00	\$2,673.00	\$2,673.00
Shipping/Handling	S/H	1.00	849.80	\$764.82	\$764.82
Annual ON-SITE SUPPORT (Includes Hardware Replacement) - Contract to be Issued Upon Installation	NMNT-OS-HRDW	1.00	2457.80	\$2,212.02	\$2,212.02
TIPS Contract 230901 - Audio Visual Equipment Supplies and Services	BIS-X-TIPS				



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**Total (Before Tax): \$16,872.98**



## Terms and Conditions

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<b>Effective Period</b>	This Quote (Q-8031089) is valid through <b>September 26, 2026</b>
<b>Tax Status</b>	Sales tax will be added to an invoice unless a Tax-Exempt Form is on file with the BIS Digital corporate office.
<b>Payment Terms</b>	<b>Deposit:</b> All orders above \$5,000 require a 50% deposit. Once the deposit for an order is received by BIS Digital, installation scheduling and shipment of goods will occur.  <b>Balance:</b> For installations, the remaining balance is to be paid on the completion of the installation. For orders, the remaining balance is to be paid on the delivery of goods at the customer site.
<b>Cancellation</b>	In the event a customer cancels or postpones an order after a deposit has been received, BIS Digital reserves the right to invoice for hardware, software, shipping costs, and any other materials procured for the order.  <b>Restocking Fee:</b> A 20% restocking fee will be charged for all cancelled orders.
<b>Limited Warranty</b>	New software supplied by BIS Digital are covered for 90 days from the date of installation. New hardware supplied by BIS Digital are covered for 90 days from the date of delivery. Manufacturer Warranties do not cover On-Site Technical Support, Shipping costs, or Software upgrades.
<b>Software Assurance</b>	Annual Software Assurance entitles user to software upgrades at the cost of \$380 per license per year.
<b>Substitutions</b>	Unforeseen supply chain disruptions or component shortages may impact availability of goods. As a result, some items may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.



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## Quote (Q-8031090) Accepted By

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**Full Name (Print):**

Rodger G. McLane

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**Title:**

County Judge

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**Signature:**

*Rodger G. McLane*

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**Date:**

April 21, 2026

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**PLEASE NOTE:**

By signing above and or providing a purchase order number below, your organization is agreeing to the above price, terms, and conditions, and is authorizing BIS Digital, Inc. to order, install, and bill for the equipment listed herein.

## Accounts Payable Information

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**Full Name (Print):**

Janet Barnett

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**Phone Number:**

903-693-0320

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**Email Address:**

accountspayable@co.panola.tx.us

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**Fax Number:**

903-693-2726

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**Purchase Order Required for Processing?:**

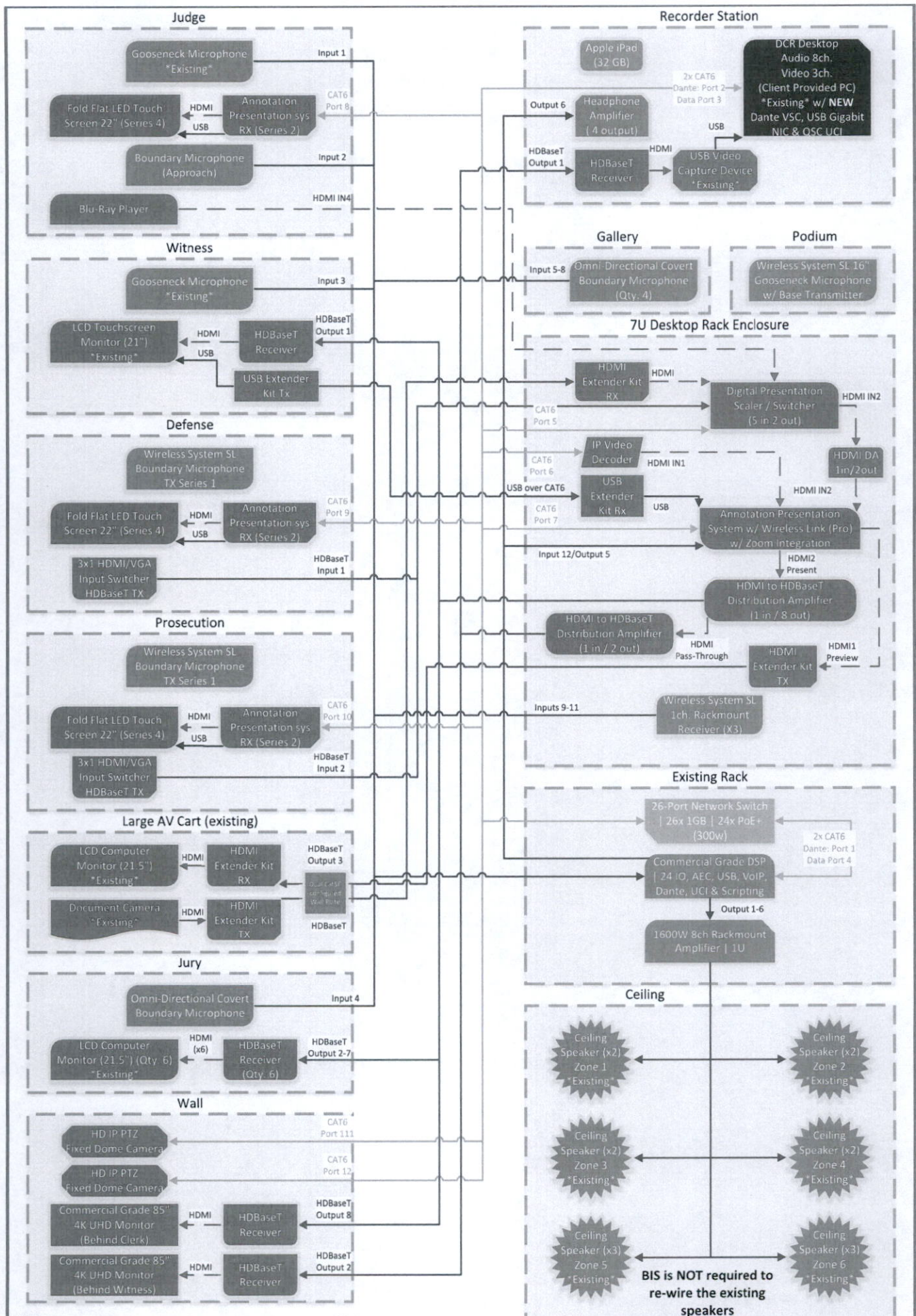
YES

NO

**Purchase Order Number:**

PO 053009

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**Wiring Legend:**  
 - Audio: \_\_\_\_\_  
 - HDMI: \_\_\_\_\_  
 - VGA: \_\_\_\_\_  
 - Composite: \_\_\_\_\_  
 - Network: \_\_\_\_\_  
 - USB: \_\_\_\_\_  
 - HDBaseT: \_\_\_\_\_

**\*Clients Existing Equipment\***

**Note:**  
 Room Control is provided by the Gateway in Q-8019878

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<small>ALL IDEAS, DESIGN AND PLANS REPRESENTED BY THIS DRAWING ARE OWNED BY AND ARE THE PROPERTY OF BISDIGITAL. THEY WERE CREATED AND DEVELOPED FOR USE ON THIS SPECIFIC PROJECT ONLY. NONE OF THE IDEAS, DESIGN AND PLANS SHALL BE USED BY ANY PERSONS OR CORPORATIONS FOR ANY PURPOSE WITHOUT THE WRITTEN CONSENT OF BISDIGITAL.</small>	<b>BISDIGITAL</b> <small>1000 S. GULF STREET, SUITE 800        HOUSTON, TEXAS 77058        PHONE: 800.714.1234        WEBSITE: www.bisdigital.com</small>	Panola County (TX) Q-8031089 County Court at Law
		AUDIO / VIDEO LINE DRAWING 1 1 of 1

# BIS-4001785 - Installation (I)

Panola County (TX)

Rep Name: Brad Uthe

Date: 03-27-2026

By signing below, I certify that I am an authorized signer for Panola County (TX) and have reviewed and approve the Scope of Work provided by BIS Digital. I understand that this Scope of Work defines the equipment requirements for the project, and certify this document accurately captures the needs of my organization. I also acknowledge that any changes to the Scope of Work must be approved in writing by all parties involved.

Client Name Rodger G. McLane Signature *Rodger G. McLane* Date APR 21 2026

### Installation (I) Description / Notes:

Panola County TX requires an upgrade to its Audio and control systems for both District Courtroom and the County Court of Law. Previous quotes were Q-8019878 and Q-8019959. BIS will be using the existing AV equipment in those quotes (See System workflows) such as Wired Gooseneck, Boundary & Gallery covert microphones, Wireless Microphones, Wolfvision CYNAP & Doc Cameras, four Fold-Flat Touch Screens at the Judge - Attorney tables - witness, six LED computer monitor screens at the Jury, one each 85" LED screen behind the clerk and 90" LED screen on the wall, fourteen in-ceiling speakers in four zones, Atlona extenders and receivers, presentation scaler / switchers, HDMI/VGA input switchers and Distribution Amplifiers, two Fixed IP Cameras, Atlona gateway control with IPads, DCR and Desktop PC with monitor, USB Capture card, Network switch, and existing patch cables, connections, wiring, and AV rack with power supplies. BIS will provide new into the systems One QSC Digital Sound Processor, one new QSC 8 channel 1600 watt amplifier, one Dante Virtual Sound Card and USB Gigabit Nic, and necessary cable to operate. BIS will not be changing any other products that are not provided new and the systems workflow will be the exact same including the UCI controls. The customer is responsible for all EOL (end of life) products from Atlona and Wolfvision. BIS is not responsible for any fail points of any existing equipment or wiring.

System: Courtroom

### Multiple Rooms?

Yes - This system is for one room that will be duplicated across one or more similar rooms.

### Applicable Room Name(s):

District Court  
County Court at Law

### Will any BIS Digital provided equipment need to match existing equipment?

No - All BIS Digital provided equipment can be standalone and does not need to match any existing equipment.

### System Training Required?

No - This scope does NOT require system training.

### Will BIS Digital provide ongoing support?

On-Site Support with Hardware Replacement

**Additional Equipment:**

	<b>Location</b>	<b>Status</b>	<b>Make / Model</b>	<b>Ports Available</b>
<b>Amplifier</b>	Rack	Provide 1 New	QSC 8 channel 1600 watt	
<b>DSP/Mixer</b>	Rack	Provide 1 New	QSC DSP with control	

**Is the client planning to record with DCR?**

No – DCR recording is not required in this system.

**Will the system be installed as part of a construction or renovation project?**

No – System will be installed with Existing Infrastructure.

**Is there a Network Approval Process?**

Unknown

**Will an IT Administrator or someone with knowledge of the network be available throughout the project?**

No – Client did NOT confirm.

**Is there any conduit available?**

N/A – Conduit not needed for this scope.

**Is there access above the ceiling?**

N/A – Ceiling access is not needed.

**Is there any ceiling height on-site greater than 14 feet?**

N/A – BIS Digital does not need to access the ceiling.

**Is there known asbestos?**

N/A – The presence of asbestos does not impact the scope of this system.

**Will cables be run in-wall?**

N/A – Cables will not be ran in-wall for this scope.

**Will cables be run on floor with coverings?**

N/A – Cables will not be ran across the floor for this scope.

**Will equipment be mounted on walls, ceilings, or floors as needed?**

Yes – Existing infrastructure will support mounted equipment.

**Did the client confirm that installation structures will support installed equipment as applicable?**

Yes – Client confirmed structure WILL support installed devices.

**Is there a loading dock?**

N/A – Loading dock not needed for this scope.

**Is there adequate, lockable storage available to store ALL equipment needed for the installation?**

No – Client will assume full liability for lost or stolen equipment.

Client-Provided Drawings (Click Link to Download):

- [Panola County District Court Photos 3-2022 - MIRRORS COUNTY COURT AT LAW \(1\).zip](#)
- [SYSTEM WORKFLOW - Panola Co. \(TX\) 0-8019959 REVB 08112022.pdf](#)